

**BIOGRAPHY: NEIL BURNS  
OPERATIONS DIRECTOR  
VALUE BASED SOLUTIONS**

Neil is a Chartered Management Accountant and one of the Founder members of the acclaimed Value Based Solutions. He began his career in the automotive industry with Johnson Controls Automotive (JCA), implementing the financial control systems for the Greenfield start up of a Just-In-Time plant in Halewood. The Halewood site became the lead site for systems development and implementation through the pioneering work undertaken by Neil to implement 'lean' systems.

Neil developed his career by seeking challenges in organisations and sectors in need of developing 'lean' systems and 'change' management to improve their competitiveness. This included working with manufacturers of household appliances, including Candy Domestic Appliances and the second largest manufacturer of gas fires in the country, Robinson Willey. He was responsible for the implementation and management of business transformation for the Finance function, process re-engineering and performance management frameworks to enable effective cost management and improve the decision making process.

Neil has an enviable track record of managing and delivering value for Clients through the deployment of Value Based Solutions' unique products. His experience spans all operational areas of an organisation and he has managed multiple full organisational reviews.

He is a skilled practitioner in strategic options appraisals, business process re-engineering and project management. He applies these skills to provide Clients with business solutions that deliver real Value for Money and has lead major projects that have transformed organisations, generating significant cost savings and tangible service delivery benefits.

Neil is passionate about delivering a service that Clients truly value and which changes the way Clients think about running their organisation – ultimately to ensure that their organisational goals are achieved.